Private Client Wealth Management

GTC
consult • partner • manage

Introduction

The GTC Private Client Wealth Management team provides bespoke financial planning advice to each of our private clients.

Our experienced team of consultants understand our investors' individual requirements, and the nuances thereof, for their local and international wealth creation.

GTC's independence, together with our depth of in-house quantitative investment analytics and careful due diligence approach, allows us to meet each private client's specific needs.

How we work

Following a financial needs analysis and the compilation of a detailed risk profile, done on a personal, one-on-one basis, we develop a personalised financial plan according to our clients' specific requirements.

Under the management of their GTC appointed consultants, clients have regular contact with the various professional qualified and experienced members of the wealth management team. GTC provides a multitude of contact points with clients ranging from the daily One Minute Brief through to quarterly investment presentations and social engagements with the Johannesburg Symphony Orchestra (one of GTC's social responsibility partners). These various interactions are provided for in the annual advisory fee, which is debited against the underlying investments. If additional services or advisors are required, such as for international tax or a corporate finance event, GTC is able to provide these third party advisors, usually from within the Grant Thornton practice. Any additional costs would be discussed and negotiated between GTC and the client.

Specialised services

Our wealth management consultants have access to the diverse range of other GTC products, services and technical capabilities, ensuring our clients benefit from complete, comprehensive and cost-effective financial plans including:

- Asset management and investment consulting
- Stockbroking and derivatives trading
- Unit trust management
- Short-term risk solutions
- Fiduciary services
- Healthcare consulting

What makes GTC different?

GTC's differentiation in a competitive market is premised on our fee-based advice (as opposed to legislated commissions) as well as our industry leading integrated in-house administration, unit trust management, bespoke products, investment analytics and investment capabilities. This infrastructure provides superior technical capability, achieving cost and tax efficiencies, together with reliably and solidly constructed financial plans.

GTC offers a superior level of personalised service through our experienced and qualified wealth managers, backed by a strong administrative team and leading in-house systems and products.

GTC's tag line, **consult · partner · manage**, is most applicable in our relationship with our several thousand private clients.

Should you require any further information, please contact us on **T:** +27 (0) 10 597-6800 or **E:** info@gtc.co.za.

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